Your name: *  Colleen Fedor
The name of your business: *  The Mentoring Partnership of Southwestern PA
How many years has your business been in operation? *  □ 0-2 years □ 3-5 years □ 5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *  Yes  No

How many employees does your business have or require? * 7
Will you be hiring for your Hill District location? *
○ Yes
○ No
Maybe
If yes, do you plan to hire from the Hill District neighborhood first?
O Yes
O No
Maybe
Why did you choose to be located in the Hill District? *
We have been located in the Hill District for the past 9 years and have found the community to be vibrant and welcoming. This location is centralized and convenient for us to host mentors and mentoring providers who we serve, providing training and technical assistance.

Do you operate as a MBE, WBE, or DBE? *
○ MBE
○ WBE
O DBE
None of the above
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *
Yes
No
If yes, was your market study completed formally or informally? *
Formal
Informal

In what ways will your business complement existing business offerings in the Hill District? \*

Our work is about engaging communities to make a difference in the lives of their neighbors...and especially in the lives of children. We promote the development and delivery of formal mentoring - and support existing programs in the Hill District (i.e. Reading Is Fundamental at Weil Elementary, Be A Middle School Mentor at Milliones, 1 Nation, Center for Family Excellence, etc.). In addition, we are leading efforts to increase incidence of natural mentoring through our 'Everyday Mentoring' initiative. We are preparing adults throughout the community members to take an active role in looking out for and supporting the kids that they interact with each and every day. Our services are provided at no cost to programs, mentors and families. We are eager to work with any and all programs and people who want to provide caring support that will help young people reach their fullest potential.

How will your business contribute to the development of the commercial and cultural goals in the Hill District? \*

The Mentoring Partnership's work intersects with education, workforce development and community engagement efforts. We deliver services that compliment, support and join with other social service organizations as community assets, the foundation of the neighborhood and the basis of the Hill District Master Plan.

Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? \*

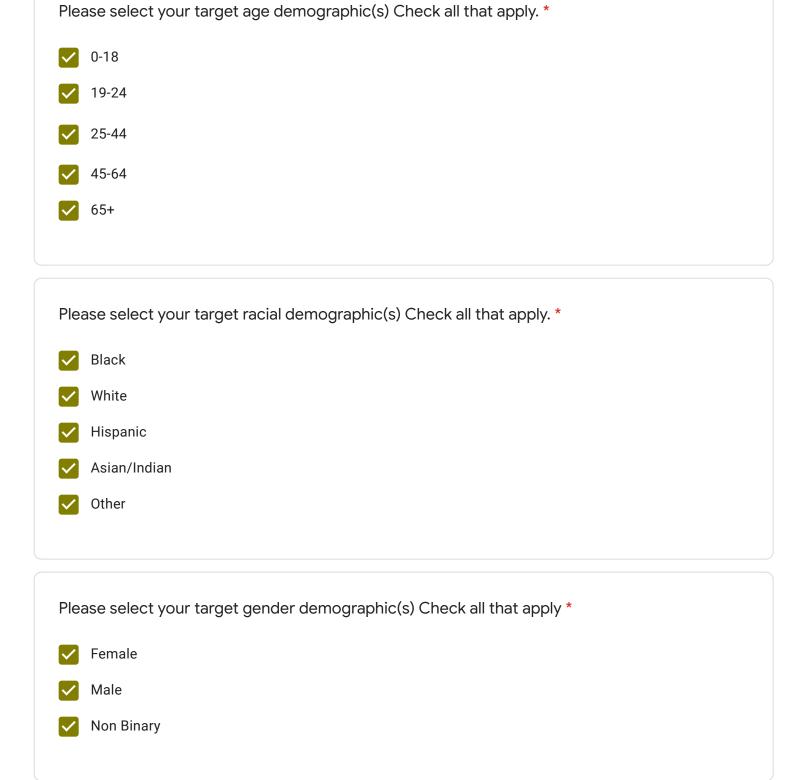


Vac



Nο

If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
Yes
O No
Maybe
Should you need support, are you interested in participating in business development cohorts provided by the Hill CDC? *
Yes
○ No
O Maybe
Please select your target income demographic(s) Check all that apply. *
✓ Under \$25K
\$25K - \$35K
▼ \$/5K +
<ul><li>✓ Under \$25K</li><li>✓ \$25K - \$35K</li></ul>



Please select your target educational attainment demographic(s) Check all that apply
High-School Diploma
Some College
Bachelors Degree
Post Graduate Degree
Please include other demographic information you would like to share:
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre Avenue Redevelopment and Design Plan? ( <a href="www.hilldistrict.org/hilldistrictplans">www.hilldistrict.org/hilldistrictplans</a> ) *
Yes
○ No

Your name: *  Patrick Kane
The name of your business: *
Family Dollar
How many years has your business been in operation? *  O-2 years  3-5 years  > 5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *  Yes  No

Will you be hiring for your Hill District location? *  Yes  No  Maybe  If yes, do you plan to hire from the Hill District neighborhood first?  Yes  No  Maybe  Why did you choose to be located in the Hill District? *	How many employees does your business have or require? *
<ul> <li>Yes</li> <li>No</li> <li>Maybe</li> </ul> If yes, do you plan to hire from the Hill District neighborhood first? <ul> <li>Yes</li> <li>No</li> <li>Maybe</li> </ul> Why did you choose to be located in the Hill District? *	15
<ul> <li>Yes</li> <li>No</li> <li>Maybe</li> </ul> If yes, do you plan to hire from the Hill District neighborhood first? <ul> <li>Yes</li> <li>No</li> <li>Maybe</li> </ul> Why did you choose to be located in the Hill District? *	
No Maybe  If yes, do you plan to hire from the Hill District neighborhood first?  Yes No Maybe  Why did you choose to be located in the Hill District? *	Will you be hiring for your Hill District location? *
Maybe  If yes, do you plan to hire from the Hill District neighborhood first?  Yes  No  Maybe  Why did you choose to be located in the Hill District? *	Yes
If yes, do you plan to hire from the Hill District neighborhood first?  Yes  No  Maybe  Why did you choose to be located in the Hill District? *	O No
Yes  No  Maybe  Why did you choose to be located in the Hill District? *	Maybe Maybe
Yes No Maybe  Why did you choose to be located in the Hill District? *	
No  Maybe  Why did you choose to be located in the Hill District? *	If yes, do you plan to hire from the Hill District neighborhood first?
Maybe  Why did you choose to be located in the Hill District? *	Yes
Why did you choose to be located in the Hill District? *	O No
	Maybe
Expand and reinvest in a new store in the market.	Why did you choose to be located in the Hill District? *
	Expand and reinvest in a new store in the market.

Do you operate as a MBE, WBE, or DBE? *
<ul><li>✓ MBE</li><li>✓ WBE</li><li>✓ DBE</li></ul>
None of the above
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *
Yes
○ No
If yes, was your market study completed formally or informally? *
Formal
○ Informal
In what ways will your business complement existing business offerings in the Hill District? *
Store has been open and in business for decades already. This will be a newer and bigger store

How will your business contribute to the development of the commercial and cultural goals in the Hill District? *
By offering essentials, food, and other retail offerings to the community.
Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
○ Yes
No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
Yes
O No
Maybe
Should you need support, are you interested in participating in business development cohorts provided by the Hill CDC? *
○ Yes
○ No
Maybe

Please select your target income demographic(s) Check all that apply. *
✓ Under \$25K
\$25K - \$35K
\$75K +
Please select your target age demographic(s) Check all that apply. *
<b>✓</b> 0-18
✓ 19-24
25-44
<b>✓</b> 45-64
<b>✓</b> 65+
Please select your target racial demographic(s) Check all that apply. *
✓ Black
White
✓ Hispanic
✓ Asian/Indian
✓ Other

Please select your target gender demographic(s) Check all that apply *
✓ Female
✓ Male
✓ Non Binary
Please select your target educational attainment demographic(s) Check all that apply
High-School Diploma
Some College
Bachelors Degree
Post Graduate Degree
Please include other demographic information you would like to share:
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre Avenue Redevelopment and Design Plan? ( <a href="www.hilldistrict.org/hilldistrictplans">www.hilldistrict.org/hilldistrictplans</a> ) *
Yes
○ No

Your name: * Patrick Kane
The name of your business: *  Chase Bank
How many years has your business been in operation? *  O-2 years  3-5 years  > 5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *  Yes  No

How man	ny employees does your business have or require? *
Will you b	pe hiring for your Hill District location? *
Yes	
No	
Mayb	pe
If yes, do	you plan to hire from the Hill District neighborhood first?
Yes	
O No	
Mayb	pe
Why did y	you choose to be located in the Hill District? *
	owntown Pittsburgh and servicing the Hill District community is part of their banking strategy for rn PA rollout.

Do you operate as a MBE, WBE, or DBE? *	
○ MBE	
○ WBE	
O DBE	
None of the above	
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *	
Yes	
○ No	
If yes, was your market study completed formally or informally? *	
Formal	
☐ Informal	
In what ways will your business complement existing business offerings in the Hill District? *  Offer financial services to residents.	

How will your business contribute to the development of the commercial and cultural goals in the Hill District? *
Banking services
Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
Yes
No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
Yes
O No
Should you need support, are you interested in participating in business development cohorts provided by the Hill CDC? *
○ Yes
○ No
Maybe



- \$35K \$55K
- \$55K \$75K
- \$75K+

Please select your target age demographic(s) Check all that apply. \*

- 0-18
- 19-24
- 25-44
- 45-64
- 65+

Please select your target racial demographic(s) Check all that apply. \*

- Black
- White
- Hispanic
- Asian/Indian
- Other

Please select your target gender demographic(s) Check all that apply *
✓ Female
✓ Male
Non Binary
Please select your target educational attainment demographic(s) Check all that apply
✓ High-School Diploma
✓ Some College
✓ Bachelors Degree
✓ Post Graduate Degree
Please include other demographic information you would like to share:
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre
Avenue Redevelopment and Design Plan? ( <u>www.hilldistrict.org/hilldistrictplans</u> ) *
Yes
○ No

Your name: *
J.T. Thomas
The name of your business: *
Crazy Mocha / Tailgate Coffee and Cafe
How many years has your business been in operation? *
O-2 years
3-5 years
5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *
Yes
○ No

How many employees does your business have or require? *  10
Will you be hiring for your Hill District location? *
Yes
O No
Maybe
If yes, do you plan to hire from the Hill District neighborhood first?   Yes  No
Maybe
Why did you choose to be located in the Hill District? *
Knowledge of the market and it potential

Do you operate as a MBE, WBE, or DBE? *
<ul><li>MBE</li><li>WBE</li></ul>
<ul><li>DBE</li><li>None of the above</li></ul>
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *  Yes  No
If yes, was your market study completed formally or informally? *  Formal  Informal
In what ways will your business complement existing business offerings in the Hill District? *  Compelling different, and brings a need commodity that is essential in all markets

How will your business contribute to the development of the commercial and cultural goals in the Hill District? *
Education, exposure and value to community and residents
Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
Yes
O No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
○ Yes
○ No
Maybe
Should you need support, are you interested in participating in business development cohorts provided by the Hill CDC? *
Yes
○ No
Maybe

Please select your target income demographic(s) Check all that apply. *		
Under \$25K		
<b>▼</b> \$35K - \$55K		
\$55K - \$75K		
\$75K +		
Please select your target age demographic(s) Check all that apply. *		
0-18		
19-24		
25-44		
45-64		
65+		
Please select your target racial demographic(s) Check all that apply. *		
✓ Black		
White		
✓ Hispanic		
✓ Asian/Indian		
Other		

Please select your target gender demographic(s) Check all that apply *	
✓ Female	
✓ Male	
Non Binary	
Please select your target educational attainment demographic(s) Check all that apply	
High-School Diploma	
Some College	
Bachelors Degree	
Post Graduate Degree	
Please include other demographic information you would like to share:	
Have very head are are early with the very investigation I little District Mantage Diagram of the Country	
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre Avenue Redevelopment and Design Plan? ( <a href="https://www.hilldistrict.org/hilldistrictplans">www.hilldistrict.org/hilldistrictplans</a> ) *	
Yes	
○ No	

Your name: *
Shinora Grayson Johnson
The name of your business: *
Center That CARES
How many years has your business been in operation? *
✓ 0-2 years
3-5 years
5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *
Yes
○ No

How mai	ny employees does your business have or require? *
Will you	be hiring for your Hill District location? *
Yes	
O No	
O Mayl	be
If yes, do	o you plan to hire from the Hill District neighborhood first?
Yes	
O No	
Mayl	be
Why did	you choose to be located in the Hill District? *
Our heado	quarters are in the Hill District and we have been serving our community for 20 plus years.

Do you operate as a MBE, WBE, or DBE? *
<ul><li>MBE</li><li>WBE</li><li>DBE</li><li>None of the above</li></ul>
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *    Yes
No No
If yes, was your market study completed formally or informally? *
Formal Informal
In what ways will your business complement existing business offerings in the Hill District? *  We will assist in the future development for more businesses on the Centre Avenue corridor.

How will your business contribute to the development of the commercial and cultural goals in the Hill District? *
We are aligned with the Centre Ave Master Plan and Workforce Development
Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
Yes
O No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
Yes
No
O Maybe
Should you need support, are you interested in participating in business development cohorts provided by the Hill CDC? *
Yes
O No
O Maybe

Please select your target gender demographic(s) Check all that apply *
Female  Male
Non Binary
Please select your target educational attainment demographic(s) Check all that apply
✓ High-School Diploma
✓ Some College
✓ Bachelors Degree
Post Graduate Degree
Please include other demographic information you would like to share:
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre Avenue Redevelopment and Design Plan? ( <a href="https://www.hilldistrict.org/hilldistrictplans">www.hilldistrict.org/hilldistrictplans</a> ) *
Yes
O No

Your name: * Saleem Ghubril
The name of your business: *  The Plttsburgh Promise
How many years has your business been in operation? *  O-2 years  3-5 years  > 5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *  Yes  No

23	
Will yo	ou be hiring for your Hill District location? *
O Ye	es
O N	0
M	aybe
lf yes,	do you plan to hire from the Hill District neighborhood first?
O Ye	es
O N	o
_ M	aybe
Why c	lid you choose to be located in the Hill District? *
	Il District is a central location, accessible to our students and community partners via public ortation.

Do you operate as a MBE, WBE, or DBE? *
<ul><li>MBE</li><li>WBE</li><li>DBE</li><li>None of the above</li></ul>
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *  Yes  No
If yes, was your market study completed formally or informally? *  Formal  Informal
In what ways will your business complement existing business offerings in the Hill District? *  The Pittsburgh Promise is a strong and stable organization. Our staff value and patronize local businesses.

How will your business contribute to the development of the commercial and cultural goals in the Hill District? \*

The Pittsburgh Promise's vision includes this phrase "We envision a future where...our city is flourishing in all its neighborhoods. We want to be a part of realizing this vision, through our work with students as well as our presence as an organization in the Hill District. As a strong and stable organization, The Promise will be a reliable and responsible tenant.

Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
Yes
○ No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
Yes
○ No
Maybe
Should you need support, are you interested in participating in business development cohorts
1

provided by the Hill CDC? \*

Maybe

Please select your target gender demographic(s) Check all that apply *
Female
✓ Male
Non Binary
Please select your target educational attainment demographic(s) Check all that apply
High-School Diploma
Some College
Bachelors Degree
Post Graduate Degree
Please include other demographic information you would like to share:
The Pittsburgh Promise seeks to get students "to and through" post-secondary education.
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre Avenue Redevelopment and Design Plan? ( <a href="www.hilldistrict.org/hilldistrictplans">www.hilldistrict.org/hilldistrictplans</a> ) *
Yes
O No

## Centre Heldman Tenant DRP Questionnaire

PLEASE READ: This Questionnaire is designed to give the Hill District Community insight into your business and who you are as a business owner. There are various goals and strategies regarding business development designed to serve the population within the entire Hill District. It is not only important that businesses align with these strategies, but also that you as a business leader are familiar with the economic and cultural environment of the Hill District.

Your name: *  Latoya Phifer
The name of your business: *  Bella Ninas Daycare and Learning Center
How many years has your business been in operation? ★  ✓ 0-2 years  ☐ 3-5 years  ☐ 5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *  Yes  No

/ill you be hiring for your Hill District location? *	
Yes	
) No	
Maybe	
yes, do you plan to hire from the Hill District neighborhood first	?
) Yes	
) No	
Maybe	
/hy did you choose to be located in the Hill District? *	
ccessibility	

Do you operate as a MBE, WBE, or DBE? *
○ MBE
○ WBE
O DBE
None of the above
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *
○ Yes
No
If yes, was your market study completed formally or informally? *
○ Formal
Informal
In what ways will your business complement existing business offerings in the Hill District? *
By bringing around the clock childcare as well as supportive services and referrals to the parents/guardians.

Maybe

How will your business contribute to the development of the commercial and cultural goals in the Hill District? *
By supporting economic activity that directly benefits Hill District residents and existing businesses.
Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
Yes
O No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
Yes
O No
O Maybe
Should you need support, are you interested in participating in business development cohorts provided by the Hill CDC? *
Yes
○ No

Please select your target income demographic(s) Check all that apply. *
✓ Under \$25K
<b>₹</b> 25K - \$35K
<b>✓</b> \$35K - \$55K
\$55K - \$75K
\$75K +
Diagram and activities to the second and all the seconds of the second of the se
Please select your target age demographic(s) Check all that apply. *
<b>✓</b> 0-18
19-24
25-44
45-64
65+
Please select your target racial demographic(s) Check all that apply. *
✓ Black
White
✓ Hispanic
✓ Asian/Indian
<b>✓</b> Other

Please select your target gender demographic(s) Check all that apply *
✓ Female
✓ Male
Non Binary
Please select your target educational attainment demographic(s) Check all that apply
✓ High-School Diploma
Some College
✓ Bachelors Degree
✓ Post Graduate Degree
Please include other demographic information you would like to share:
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre
Avenue Redevelopment and Design Plan? ( <u>www.hilldistrict.org/hilldistrictplans</u> ) *
Yes
○ No

## Centre Heldman Tenant DRP Questionnaire

PLEASE READ: This Questionnaire is designed to give the Hill District Community insight into your business and who you are as a business owner. There are various goals and strategies regarding business development designed to serve the population within the entire Hill District. It is not only important that businesses align with these strategies, but also that you as a business leader are familiar with the economic and cultural environment of the Hill District.

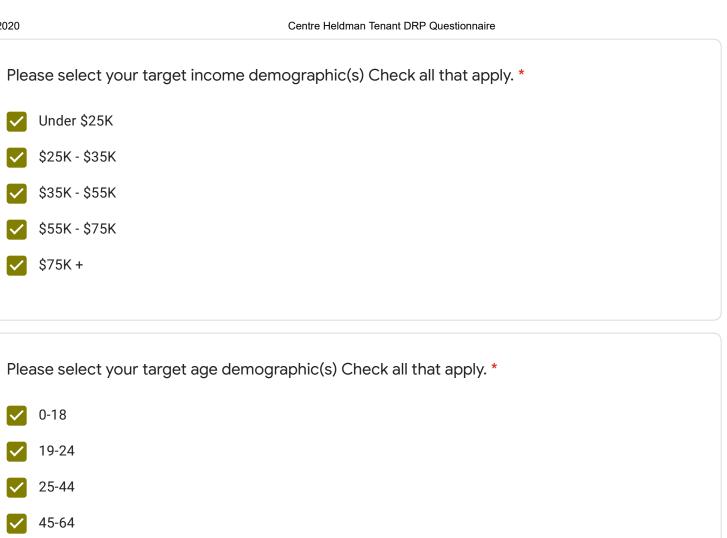
Your name: * Shayla Foreman
The name of your business: *  S-spa of PGH
How many years has your business been in operation? ★  □ 0-2 years □ 3-5 years □ 5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *  Yes  No

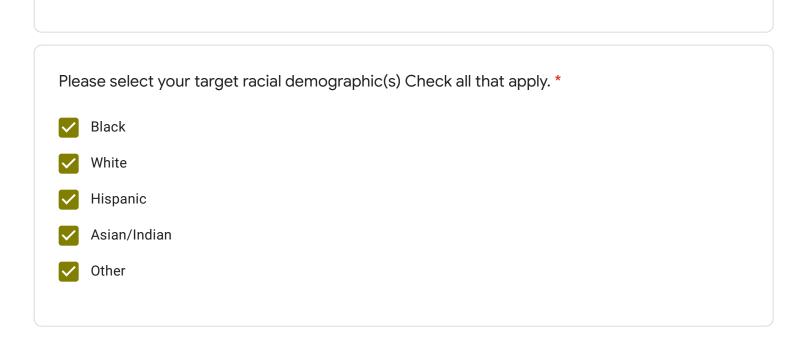
How many	employees does your business have or require? *
Will you be	e hiring for your Hill District location? *
Yes	
O No	
Maybe	
If yes, do y  Yes	ou plan to hire from the Hill District neighborhood first?
No	
Maybe	
	ou choose to be located in the Hill District? * o generate a needed service to the community as well as offer job opportunities.
TO be able to	J generate a needed service to the community as well as other job opportunities.

Do you operate as a MBE, WBE, or DBE? *
<ul><li>MBE</li><li>WBE</li><li>DBE</li><li>None of the above</li></ul>
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *  Yes  No
If yes, was your market study completed formally or informally? *  Formal  Informal
In what ways will your business complement existing business offerings in the Hill District? *  My business will complement other businesses by offer Beauty health and wellness

How will your business contribute to the development of the commercial and cultural goals in the Hill District? *
S-spa of PGH by offering jobs as well as giving back community donations
Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
Yes
○ No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other
potential locations in the Hill District? *
Yes
O No
Maybe Maybe
Should you need support, are you interested in participating in business development cohorts provided by the Hill CDC? *
Yes
No
Maybe Maybe

65+





Please select your target gender demographic(s) Check all that apply *
✓ Female
✓ Male
✓ Non Binary
Please select your target educational attainment demographic(s) Check all that apply
✓ High-School Diploma
✓ Some College
✓ Bachelors Degree
✓ Post Graduate Degree
Please include other demographic information you would like to share:
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre Avenue Redevelopment and Design Plan? ( <a href="www.hilldistrict.org/hilldistrictplans">www.hilldistrict.org/hilldistrictplans</a> ) *
Yes
○ No

## Centre Heldman Tenant DRP Questionnaire

PLEASE READ: This Questionnaire is designed to give the Hill District Community insight into your business and who you are as a business owner. There are various goals and strategies regarding business development designed to serve the population within the entire Hill District. It is not only important that businesses align with these strategies, but also that you as a business leader are familiar with the economic and cultural environment of the Hill District.

Your name: *
Renard L Smith
The name of your business: *
RL Smith Agency, LLC/Farmers Insurance
How many years has your business been in operation? *
O-2 years
3-5 years
5+ years
Do you have a formal business plan and marketing strategy for the Hill District? *
Do you have a formal business plan and marketing strategy for the Hill District? *
Yes
○ No

How many employees does your business have or require? *
Will you be hiring for your Hill District location? *
Yes
O No
Maybe
If yes, do you plan to hire from the Hill District neighborhood first?
○ Yes
O No
Maybe
Why did you choose to be located in the Hill District? *
I strategically opened my agency in an underserved area right in the neighborhood where I lived as a child and currently served as an associate minister at Macedonia Church of Pittsburgh where I have been a member for 25 years. I wanted to be a part of the revitalization of the Hill District community.

Do you operate as a MBE, WBE, or DBE? *
○ MBE
○ WBE
O DBE
None of the above
Have you conducted a Market Study to determine whether or not your business will be successful in the Hill District? *
Yes
O No
If yes, was your market study completed formally or informally? *
Formal
O Informal
In what ways will your business complement existing business offerings in the Hill District? *
The RL Smith Agency would help complement a well rounded option of services offered to the Hill District community. We are also willing to partner with other businesses to help expend our reach and increase the potential client base for all of the Hill District businesses so we are all in a win-win business culture.

How will your business contribute to the development of the commercial and cultural goals in the Hill District? \*

We are a family friendly and community focused agency who loves to help families and other businesses. We are proud of our commitment to community and service, and projects that benefit the community. Our values, beliefs and behaviors will be a positive influence for the cultural goals in the Hill District.

Does your business have the capacity to engage in simple civic communications activities that support the development of the Hill District's business corridor? *
Yes
O No
If you aren't selected as a tenant in Centre Heldman Plaza, would you be interested in other potential locations in the Hill District? *
Yes
O No
O Maybe
Should you need support, are you interested in participating in business development cohorts

provided by the Hill CDC? \*

Yes

Maybe

Please select your target income demographic(s) Check all that apply. *
✓ Under \$25K
<b>▼</b> \$25K - \$35K
₹75K +
Please select your target age demographic(s) Check all that apply. *
0-18
19-24
25-44
45-64
<b>✓</b> 65+
Please select your target racial demographic(s) Check all that apply. *
✓ Black
✓ White
✓ Hispanic
✓ Asian/Indian
Other

Please select your target gender demographic(s) Check all that apply *
Female  Male
Non Binary
Please select your target educational attainment demographic(s) Check all that apply
✓ High-School Diploma
✓ Some College
Bachelors Degree
Post Graduate Degree
Please include other demographic information you would like to share:
Have you had an opportunity to review the Greater Hill District Master Plan and the Centre Avenue Redevelopment and Design Plan? ( <a href="https://www.hilldistrict.org/hilldistrictplans">www.hilldistrict.org/hilldistrictplans</a> ) *
<ul><li>Yes</li></ul>
O No